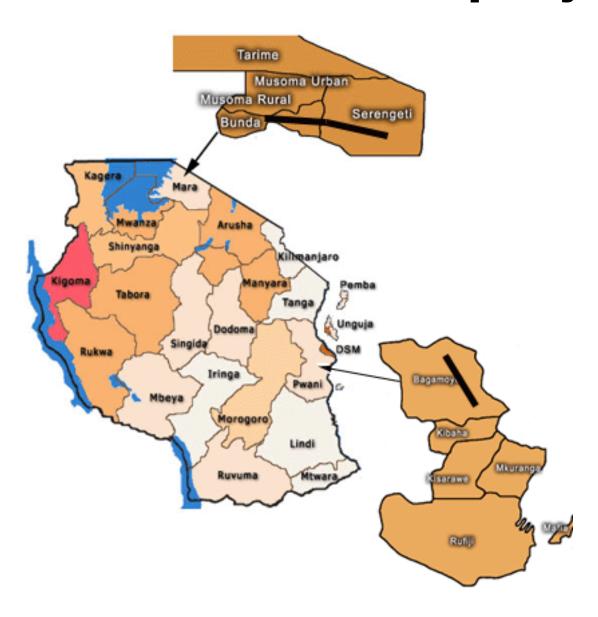
## ICT FOR RURAL DEVELOPMENT

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## Profile of project area



- Population (2002census)
- Mara=1,369,000
  - Bunda=260,000
  - Serengeti=177,000

- Coast = 900,000
  - B'moyo=230,000

## Profile of project area cont...

- People living below poverty line:
  - Bunda = 67.7%
  - Serengeti = 60.6%
  - Bagamoyo = 40%
- All sites have electricity from the power grid
- In Serengeti pilot, we work with Juasun as a local partner.
- Other partners include infrastructure owners, the regulator and relevant ministries.
- GPS co-ordinates:
  - Bunda S 02 01.420 E 33 51.708
  - Serengeti S 01 50.474 E 34 39.820
  - Wami S6 27.604 E38 19.799

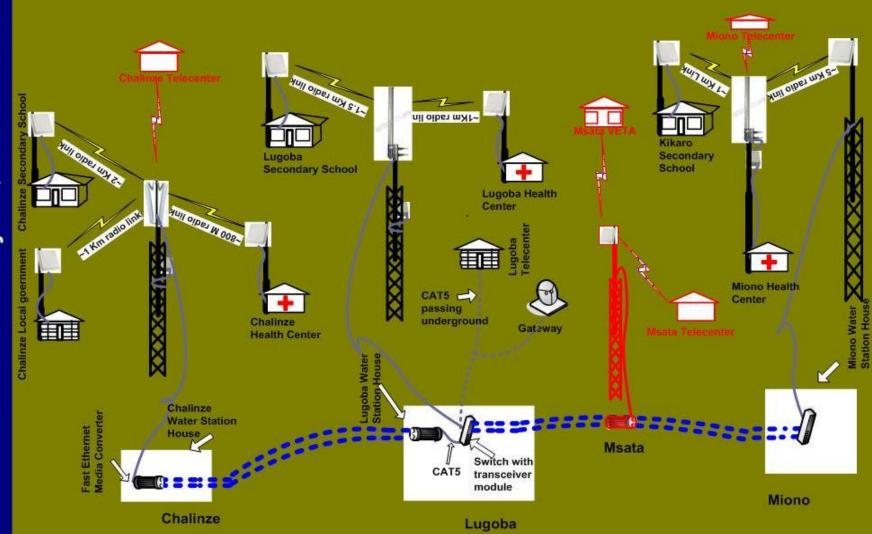
## Site selection

- Site selection was based on the availability of existing infrastructure and the readiness to share.
  - There was a Community Telecenter in Lugoba, a ward within the Wami pilot.
  - Serengeti pilot connects two district capitals, hence potential users
- Other ICT infrastructure exists include Cellular networks, TV and radio.
- ICT Baseline studies were conducted in both areas
- Local governments are considered as owners of the network with Entrepreneurs and SMEs providing add-on services via PPP agreements

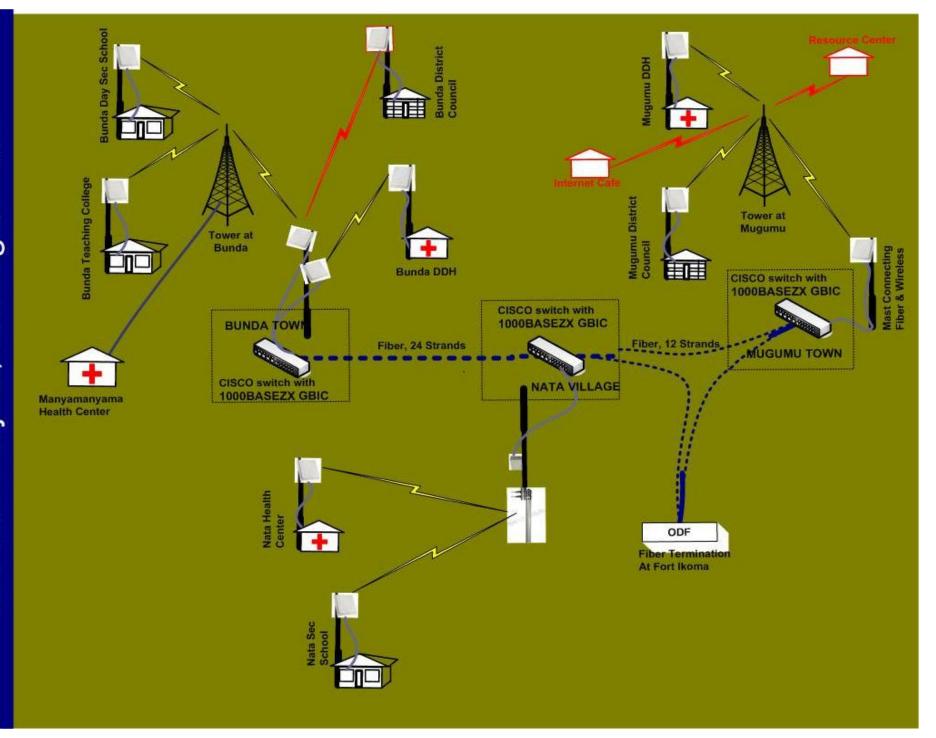
## Description of project network

- ICT4RD is funded by SIDA 2006-2009
- We use VSAT as a backhaul with 128/64kbps. The backbone is a mixture of WiFi 2.4Ghz and an Optical Fiber. Access network are purely wireless.
- In Serengeti pilot, we use technicians from Juasun, a local ISP while vs DIT Staffs used in the Wami pilot. DIT is also training technicians in the Wireless and VSAT areas
- Tanzania Regulatory environment is a bit relaxed, VoIP and WiFi are legalised.
- Network diagram

## ICT4RD Project, Wami Pilot



# ICT4RD Project, Serengeti Pilot



## Inauguration – June 2007



## **Business models**

### Clients

- Serengeti: 10 public institution's (schools, hospitals and district offices) and 5 private users.
- Wami: 8 10 public institution's (schools, hospitals and local offices)
- running costs
  - Bandwith per site per month = \$513, Electricity = \$15,
    Watchman (Serengeti only) = \$60.
- Income
  - \$180, Expecting > \$1,000 by Oct 2008
- Do you recover costs?
  - Note yet, But we are sure of that.

## Challenges & Lessons learned

- Challenges
  - Getting agreement with infrastructure owners
  - Lack of Strong Public-Private-Partnerships (PPP)
  - Availability and reliability of power supply
  - It is a Rural
    - Low purchasing power
    - Low density
    - Computer illiteracy
- Lessons Learned
  - There is a great demand
  - It can be done

## Way forward

- More ICT awareness trainings to advocate the need and use of ICT in rural areas
- Involving the local and central government to increase their involvement, hence ownership
- Creation of local contents
- The pilots as models to be replicated by government or other communities
- Using the experience gained in this project, coming up with a strategic plan for low connectivity in the rural areas of Tanzania.